

Roger J. Heinz

Executive Vice President, Global Sales and Services

Roger J. Heinz, 47, is executive vice president of global sales and services at Tellabs since 2008. In this role, he is responsible for sales and services globally, key growth initiatives, new business development and strategies to gain market share.

Prior to joining Tellabs, Heinz was president of the IP-NGN (Internet Protocol-Next Generation Networks) core business unit at Alcatel-Lucent. Previously, he was vice president, converged core solutions for Lucent Technologies; vice president, western region sales for Astral Point Communications; and senior vice president-Sprint sales for Lucent Technology. Earlier, he served in a variety of engineering, product development, product management and marketing roles at AT&T Bell Laboratories.

Heinz holds a Master of Science degree in electrical engineering from Cornell University and a Bachelor of Science degree in electrical engineering from University of Illinois.

About Tellabs — Tellabs innovates to empower the mobile Internet and help our customers succeed. That's why 43 of the top 50 global communications service providers choose our mobile, optical, business and services solutions. We help them get ahead by adding revenue, reducing expenses and optimizing networks.

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For more information

General:
www.tellabs.com
+1.630.798.8800

News media:
Ariana Nikitas, +1.630.798.2532
ariana.nikitas@tellabs.com

Investor relations:
Tom Scottino, +1.630.798.3602
tom.scottino@tellabs.com